

"The Future of Agriculture and Role of Research and Innovation"

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Japanese Chamber of Commerce and Industry of Brazil
Japanese Embassy in Brazil
São Paulo June 23, 2017



Ministério da

Agricultura, Pecuária

E Abastecimento



OUTLINE

- Ten major challenges for mankind
- Agricultural Revolution in Brazil
- Scenarios that must affect agriculture production systems
- Brazilian Agricultural Research System and Embrapa- highlights
- Recent results and new opportunities to innovation and investments
- Final Considerations



Ten major challenges for mankind in the coming 50 years

2003: 6.3 (7) billion people

2050: 10 (9) billion people

Energy

Water

Food

Environment

Poverty



(Nobel Prize winner, Alan MacDiarmid at Embrapa- São Carlos. SP. - April 2005)

Education

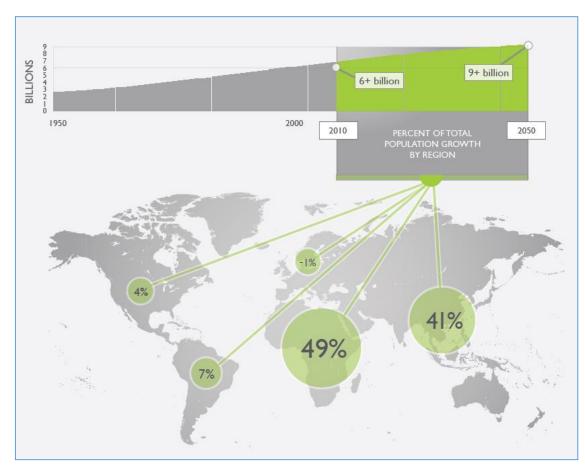
Democracy

Population

Diseases

Terrorism & War

Expected Populational Growth by Region 2010 - 2050



Source: UN data from Global Harvest Initiative GAP Report (2011).



Expected Populational Growth by Region

2010 - 2050

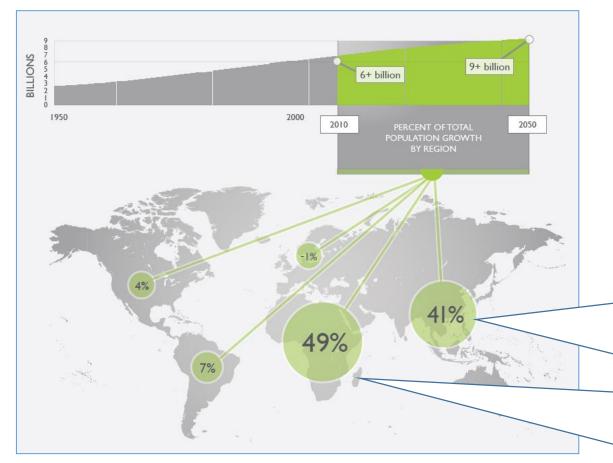


From 2010 to 2050, population must growth more than 30% with more 2.3 billion of people to feed.

Source: UN data from Global Harvest Initiative GAP Report (2011).

Expected Populational Growth by Region

2010 - 2050



from Global Harvest Initiative GAP Report (2011).

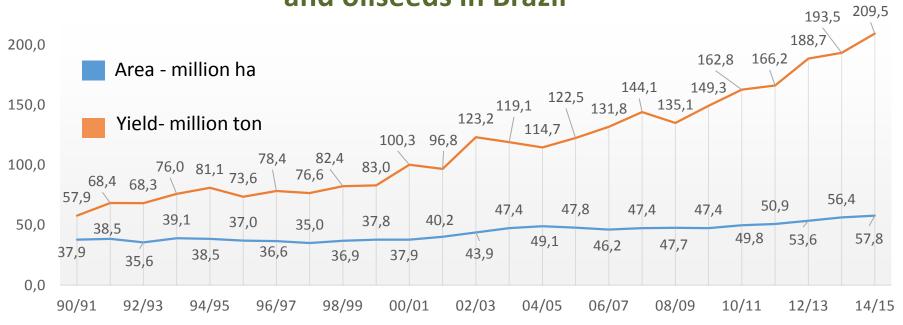
Largest part of populational growth is expect in Sub-Saharan Africa and Asia with limitations to increase food production.



Brazil – Agriculture Production

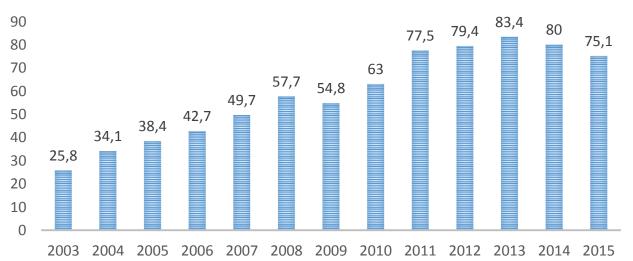


Evolution of production- Area and Yield of grainsand oilseeds in Brazil



Agribusiness surplus of trade balance (billion of dollars)

250,0



BRAZILIAN FOOD SECURITY

Sufficient food production to 200 million of inhabitants and exportation of around 300 products to 180 countries (currently 20% of production is exported)

Production

Brazil is a major producer of grains, meat and fruits, and the agricultural sector accounts for 22.5% of GDP, 37% of the labor force and 40% of exportation (2° largest food exporter)

188,10 (* 230)

MILLIONS OF TONS (2015/16) (* 2016/17 estimate)

GRAINS

26,20

MILLIONS OF TONS

(2016)

MEAT

38,9 MILLIONS OF TONS (2014)

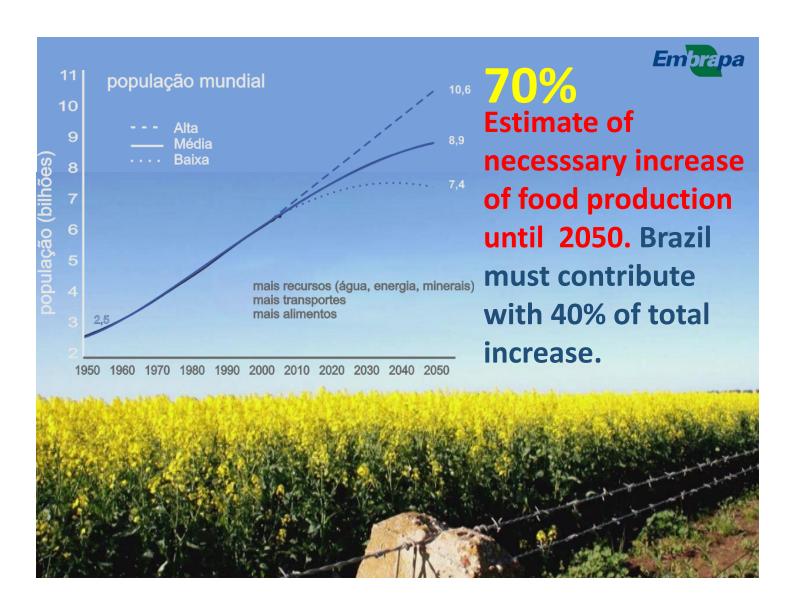
FRUITS

35,2BILLIONS OF LITERS (2014)

MILK

Sources: IBGE, CEPLA, Conab. Adaptation and update Embrapa / SGI



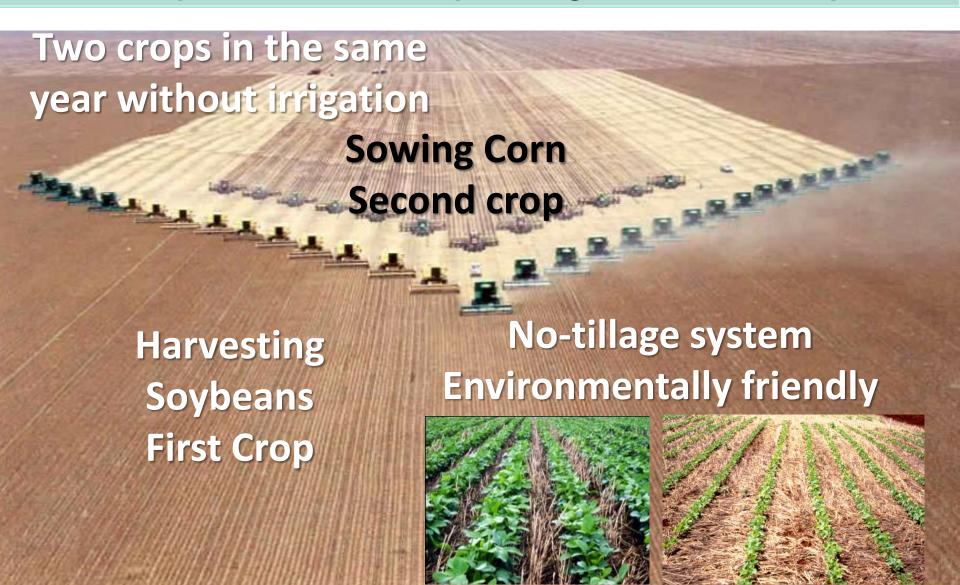


Source: ONU/FAO – EMBRAPA – IBGE 2011

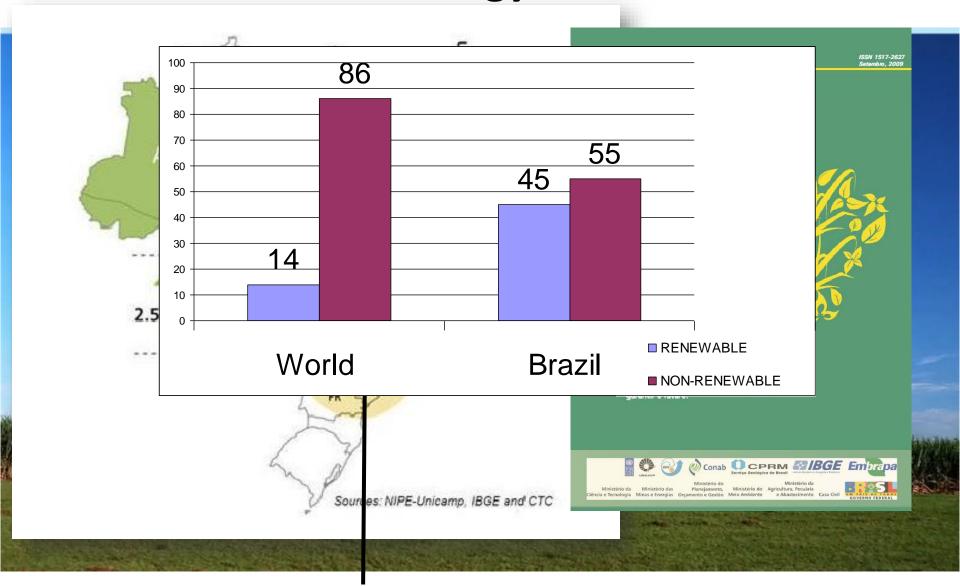
Savannah's (Cerrado's) Agriculture



The Example of Brazilian Tropical Agriculture Development

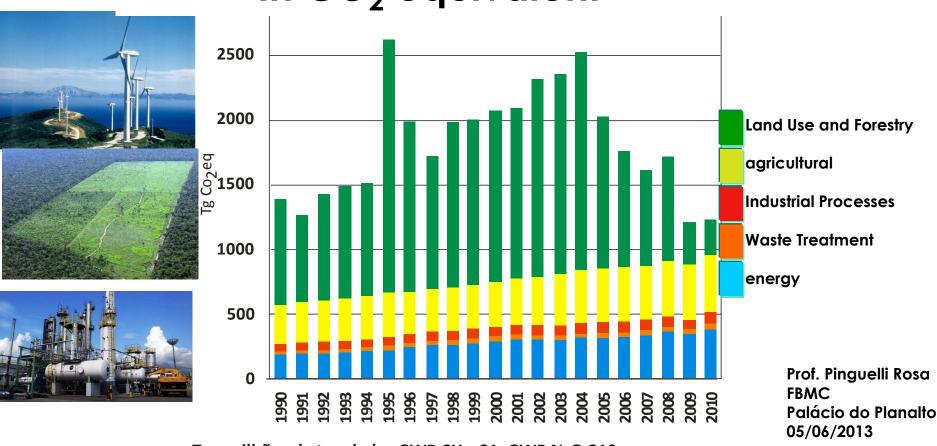


Brazil - Renewable Energy Power



87% of sugarcane production

Brazilian emissions of greenhouse gases Period 1990 – 2010 In CO₂ equivalent

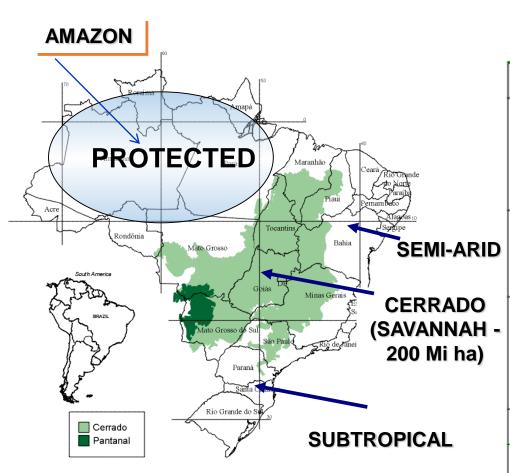


Tg = milhões de toneladas GWP CH₄: 21; GWP N₂O:310



Land-Use in Brazil





Total area	850 M ha
Amazonian and other preservation areas	500 M ha
Potential of Agricultural Land	350 M ha
Today- Grains and perennial	70 M ha (sugarcane- 8 M ha; reforestation- 6 M ha)
Pasture-	190 M ha
Other Areas	90 M ha

Scenarios that must affect agriculture production systems in the future

www.pwc.com The World in 2050

The Long View How will the global economic order change by 2050?

February 2017

pwc



Emerging markets will dominate the world's top 10 economies in 2050 (GDP at PPPs)

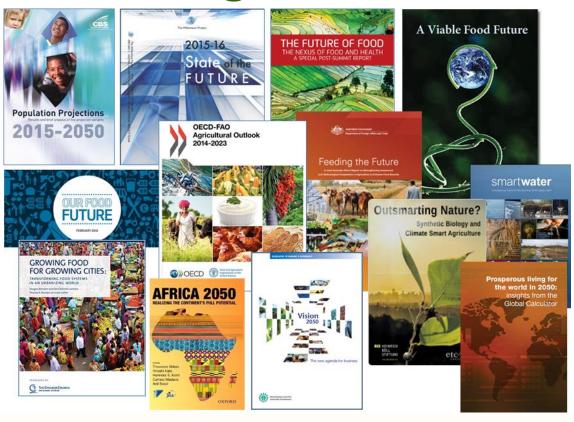
	2016	2050		
China	1	1	China	
US	2	2	India	
India	3	3	US	
Japan	4	4	Indonesia	
Germany	5	5	Brazil	
Russia	6	6	Russia	
Brazil	7	7	Mexico	
Indonesia	8	8	Japan	
UK	9	9	Germany	
France	10	10	UK	

E7 economies G7 economies

Vietnam, the Philippines and Nigeria could make the greatest moves up the rankings by 2050



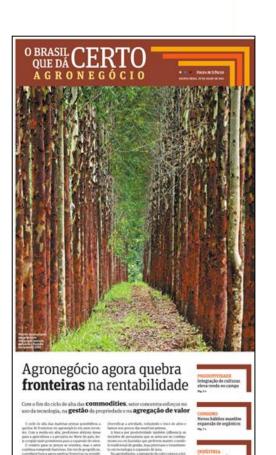
Foresights Studies





Brazilian Agriculture- current status

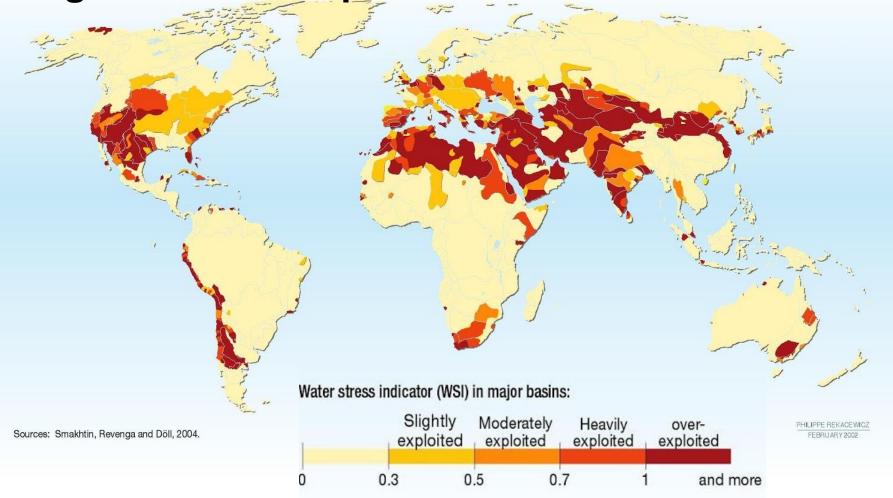






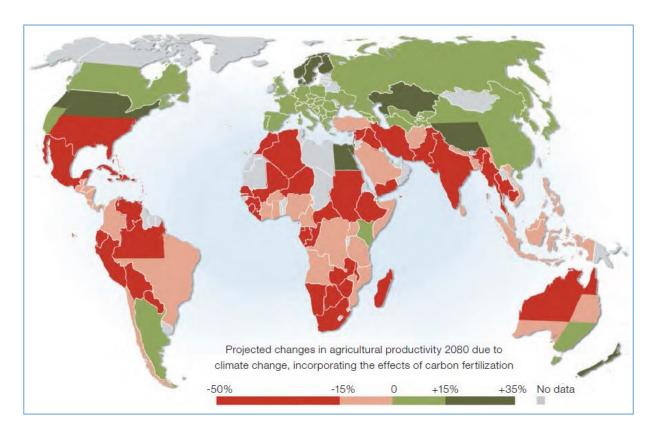


Water stress indicator (WSI) in major basins Irrigation- consumption of 70% of world water





Impact of Climate Change on Agriculture by 2080



The poorest areas of the globe are the most challenging to agriculture -

Intense biotic (pests) and abiotic (drought, flood, soil acidity, low nutrients, etc) stresses.

All these challenges will be intensified with the global climatic changes.



Technology is the main factor to explain the growth of Brazilian agriculture

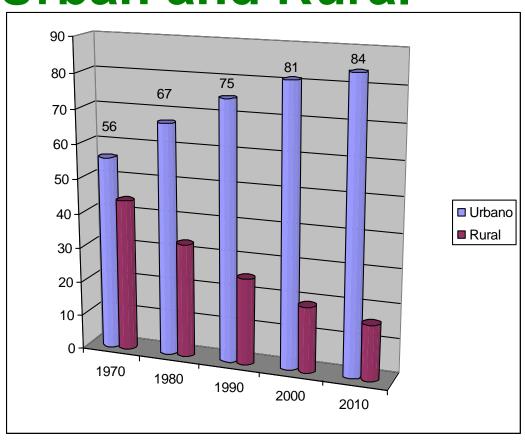
Contribution of production factors: land, work and technology to increase of production

Variable	1995/96	2006
	%	%
Work	31,3	22,3
Land	18,1	9,6
Tecnology	50,6	68,1
Total	100,0	100,0

Source: IBGE, elaboration Eliseu Alves et al. (2012).



Population Residence in Brazil Urban and Rural

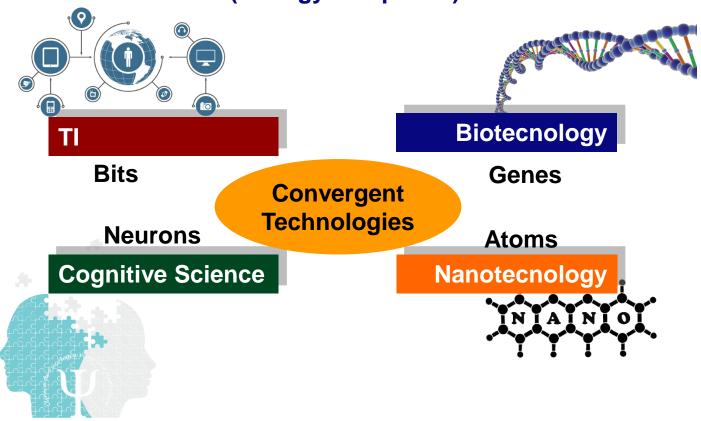


Source: IBGE - Demographic Census 1970, 1980, 1990, 2000 e 2010.



Convergent Technologies

New future paradigms (Sinergy of 4 pillars)





Adapted from: National Science Foundation NSF/DOC Report, 2003

AGRICULTURECONVENTIONAL AND NEW FUNCTIONS

MULTI-FUNCTIONS OF AGRICULTURE Biomass, Biomaterials, Gree Chemistry- Bioeconomy

Food, Nutrition and Health

Environmental Services, Carbon Economy

Integrated Systems- Crop-Livestock-Forest, Aquiculture

Agro tourism, Regional Markets, Fair Markets, Organic Products

Adapted from: Lopes&Contini, 2012

Big Data and Sensors (internet of Things- IoT)

Optimize use of water, fertilizers, pesticides and efficience of seeding and harvest!

Ánálise do solo Aplicação de para busca das fertilizantes e causas da corretivos a variação da taxas variáveis produtividade Potencial de Produtividade (NDVI) 07/05/12 PREPARAÇÃO Geração de DO SOLO mapas de produtividade Plantio a variáveis de acordo com Colheita com o o potencial máquinas con produtivo de sensores de orodutividade **MONITORAMENTO** Acompanhamento localizada de defensivos agrícolas

CHALLENGES/OPPORTUNITIES

Diversity



Convenience



Quality

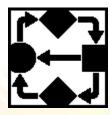


Rastreability



Bioenergy





Inovation X Information



Equity







Challenges/Opportunities



Funcional



Energetic





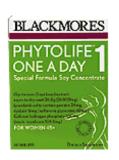
Fibers



Healthy **













The Brazilian Agricultural Research System

17 State Research Networks
OEPAS

The Brazilian Agricultural Research
Corporation
46 Embrapa Centers



CONSEPA
National Board of
Agricultural Research of
State Systems

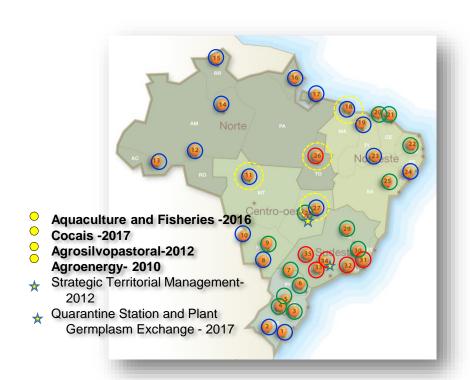
70 Agricultural Universities

Private Sector

Brazil has also an active and growing private sector, which supplies technologies and technical assistance mainly in farm inputs and food processing



Embrapa Network





- Established in 1973
- Linked to MAPA
- Employees (total): 9,860
- Scientists (mainly PhDs): 2,457
- Analysts (Undergraduate): 2,540
- Budget 2017- US\$ ~1 Billion

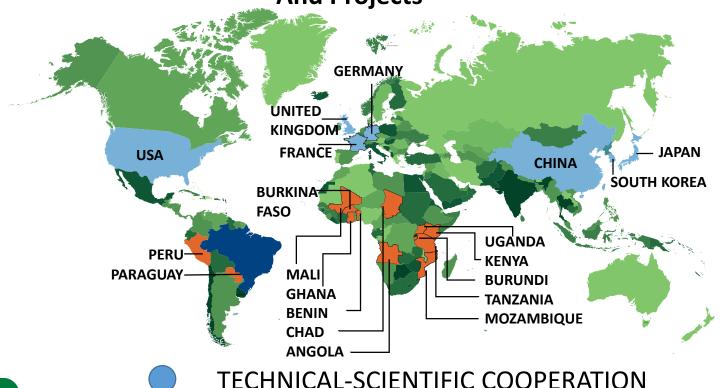
46 Research and Service Centers

- National Thematic-10
- National Product-14
- Eco regional / Agroforestry-17
- Special Services-5
- Headquarters-

Board - President and 3 Executive Director

17 Central Units

Embrapa's main activity focuses abroad Embrapa Virtual Labs - LABEX And Projects







Embrapa- qualified personnel Diversified background Renewal of 50% of scientists last 8 years

ACADEMIC BACKGROUND*	RESEARCHER	ANALIST	TOTAL	%
AGRONOMY	1345	201	1546	32
BIOLOGY	224	78	302	6
VETERINARY	147	-	147	3
FOREST ENGINEERINGENG	95	-	95	2
HUSBANDRY	88	-	88	2
CHEMISTRY	36	78	114	2
ECONOMY	28	74	102	2
LAW	-	105	105	2
JOURNALISM, PUBLIC RELATIONS (SOCIAL COMMUNICATION)	-	193	193	4
MANAGEMENT	-	272	272	6
ACCOUNTANT	-	166	166	3
OTHERS (PHYSICS, MATERIAL ENGINEERING, ELETRONIC ENGINEERIGNG, MECHANICAL ENGINEERING, CHEMICAL ENGINEERING, FOOD ENGINEERING)	468	1284	1752	36
TOTAL	2431	2451	4882	

^{*}ONLY ACADEMIC BACKGRUND - NOT NECESSARILY MEAN WORK AREA IN EMBRARPA.



Strategic Intelligence Platform of Embrapa "AGROPENSA"



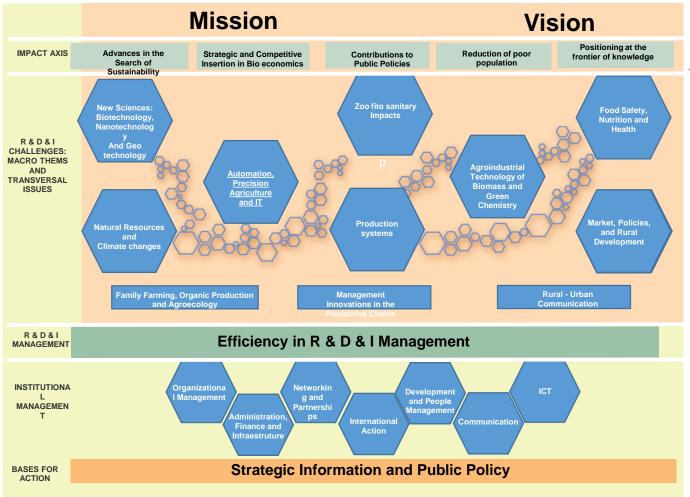
VI Strategic Planning of Embrapa





Strategic Plan- VI Master Plan Embrapa 2014-2034



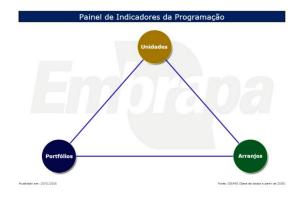


Management and Monitoring of Embrapa Projects - IT Tools (reference: PMBOK)

Ideare: submission and evaluation



Quaesta Embrapa Project Research



Embrapa Programming Management

Tactical component 1,153 R & D projects





SISGP: monitoring



Quaesta - Search Tool



Top - down - 25 Portfolios Bottom - up - 80 Arrangements

External Advisory Committee for 46 Research Centers



PORTARIA Nº 693, de 19.05.2016, 1. Designa Ladislau Martin Neto. Diretor-Executivo (DE/P&D), presidente, Cláudio Takao Karia, Chefe-Geral (CPAC), secretário executivo, Paulo do Carmo Martins, Chefe-Geral (CNPGL), e Carlos Alberto Arrabal Arias, Pesquisador (CNPSO), membros da Embrapa, Thelma Krug, Vice-Presidente Mundial do Painel Intergovernamental de Mudanças Climáticas - IPCC, Paulo Renato Herrmann, Presidente da John Deere Brasil, Eduardo de Lima Leduc, Vice-Presidente Senior da Unidade de Proteção de Cultivos para América Latina da BASF S.A., Alberto Hercílio Broch, Presidente da Confederação Nacional dos Trabalhadores na Agricultura - CONTAG, e Edward Madureira Brasil. Secretário de Inclusão Social do Ministério da Ciência. Tecnologia e Inovação - MCTI, membros externos, para constituir o Comitê Assessor Externo - CAE do Centro de Pesquisa Agropecuária dos Cerrados - CPAC. 2. Os membros do CAE têm mandato de 3 (três) anos, podendo ser reconduzido por igual período, conforme disposto na subseção 4.5.7 da Norma 037.005.002.001 (Organização e Funcionamento do Comitê Assessor Externo - CAE). aprovado pela Resolução Normativa nº 15, de 15.06.2015 (BCA nº 26, de 15.06.2015).

PORTARIA N° 694, de 19.05.2016. Revoga a Portaria n° 530, de 18.04.2016, que constituiu o Comitê Assessor Externo -CAE do Centro de Pesquisa Agropecuária de



External Advisory The **Committee** is an advisory body, established with the purpose of capturing the signals and demands of the private sector, and to monitor the trends and the scenarios of C & T & I that are relevant the planning and programming of Embrapa. Total of 9 members, 5 of them from private companies and other institutions.





R & D Topics

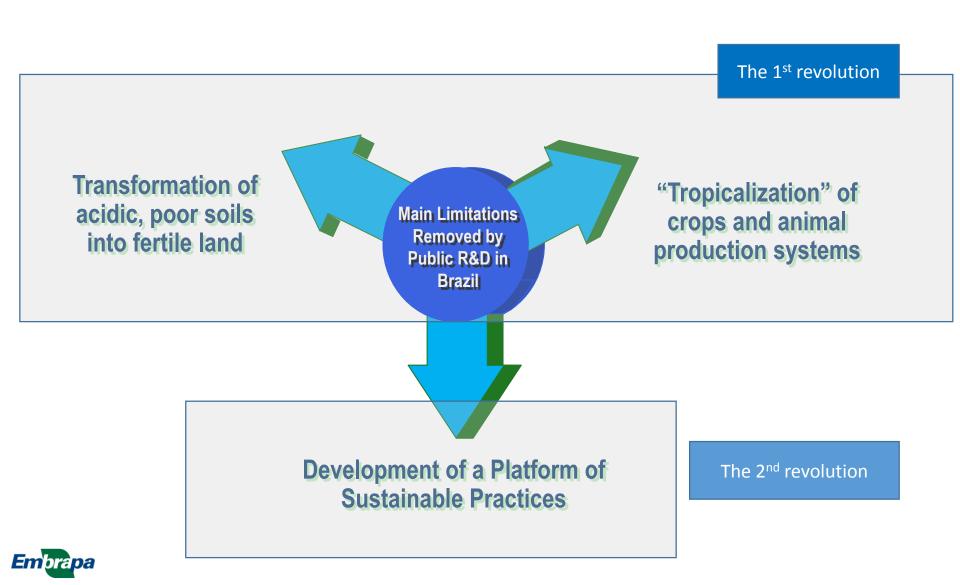
Focus on productive chains and strategic themes for Brazilian agriculture

- ✓ Soy
- ✓ Corn
- ✓ Rice
- ✓ Bean
- ✓ Wheat
- ✓ Cotton
- ✓ Meat
- ✓ Milk
- ✓ Fruits
- √ Vegetable
- ✓ 72 genetic breeding programs (vegetal and animal)

- ✓ Agroindustry
- ✓ Automation
- ✓ Aquaculture
- ✓ Genetic Engineering
- ✓ Irrigation
- ✓ Integrated Systems- CLF
- ✓ Biological Nitrogen Fixation
- ✓ Climate change
- ✓ Animal Health
- ✓ Plant Health
- ✓ Sugar and alcohol industry
- **√** ...



Key technologies that contributed to the Cerrados agriculture



Biological Nitrogen Fixation (BNF): Soybean Inoculation

 $N_2 + 16 \text{ ATP} + 8 e^- + 8 H^+ ---> 2 NH_3 + H_2 + 16 ADP + 16 Pi$



Low Carbon Agriculture Plan Commitments of Agriculture 2010 – 2020

(Area in million hectares, volume in million m³, reduced GHG million tons CO₂ equivalent)

Subprograms	Objectives 2011/2015	Objectives 2016/2020		ated reduction SHG (in 2020)	n
Recovery of degraded pastureland (ha)	6.0	9.0	ilent	83-104	
Integrated Crop-Livestock-Forest Systems (ha) 1.5	2.5	equivalent	18 - 22	
Tillage System (ha)	2.8	5.2	CO ₂ e	16 - 20	
Biological Nitrogen Fixation (ha)	1.0	4.5		10	
Planted forests (ha)	1.0	2.0	million tons	8 -10	
Treatment of animal wastes(million m ³)	-	4.4	<u>:</u> E	6.9	
Fonte: Brazil, 2011d.					
Total			1	33.9 to 162.9	

¹ Through appropriate management and fertilization.

³ Not computed the Brazilian commitment to the steel industry; and it was not accounted for the GHG emission mitigation potential.





² Including Agroforestry Systems (AFS).



Support Network to CLF Integrated System

Began in **2012**











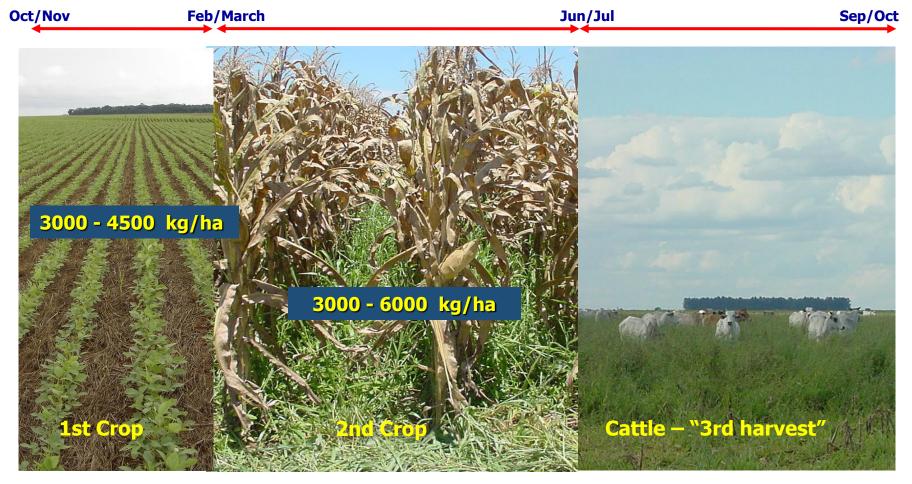


97 Technological Reference Unities in all Brazilian biomes (public and private experimental fields

19 Embrapa's Centers.



Sustainable Intensification: crop + livestock

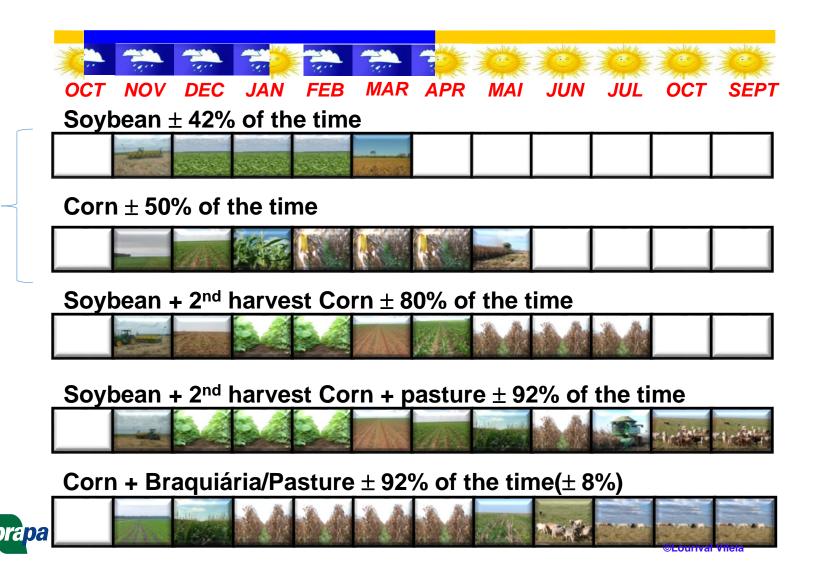






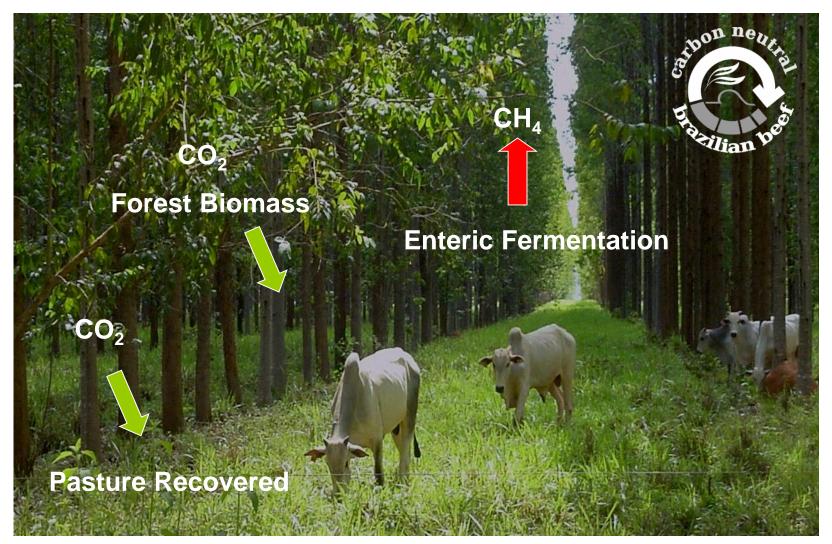
Source: Embrapa Cerrados

Sustainable Intensification: crop + livestock/ forest (ICLF) The third revolution



Integrated Crop-Livestock-Forest Systems

Agricultural Sustainable Intensification

















Edition of November 2016

Survey of CLF Integrated Support Network (via Kleffmann Consultants) is main topic of Globo Rural Magazine in November/16

Brazil addressed more one of its goals, established in 2009 in Copenhagen COP, with current 11.5 million of hectares on CLF integrated systems (majority are crop-livestock areas).

Adoção de ILPF no Brasil Pesquisa Rede de Fomento ILPF e **Kleffmann Group**

Evolução da adoção:

2005-2010 - 3,6 milhões de ha **2010-2015** – 6 milhões de ha

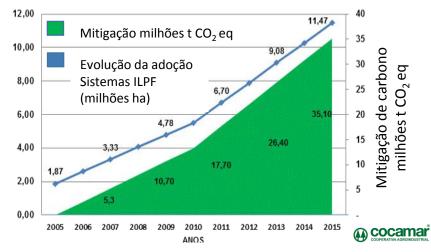
Evolução de mitigação:

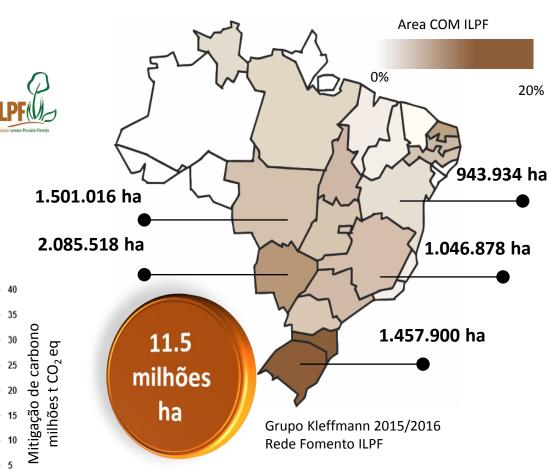
Área coberta com sistemas ILPF

(milhões de ha)

2005-2010 - 13,3 milhões t CO₂ eq 2010-2015 - 21,8 milhões t CO₂ eq

Elaboração: Plataforma ABC, 2016











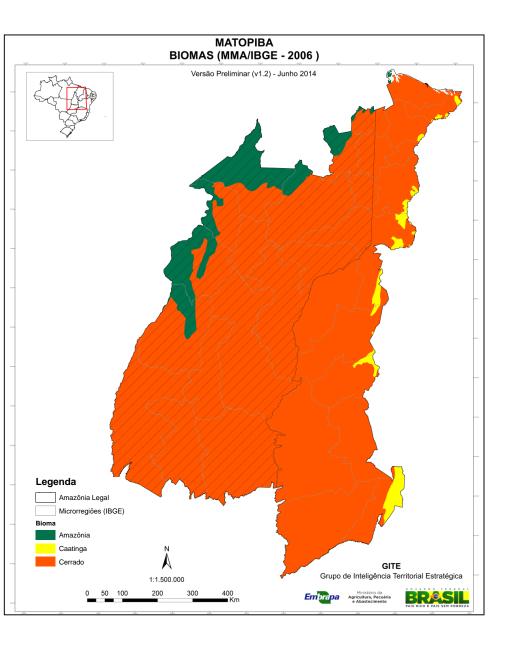








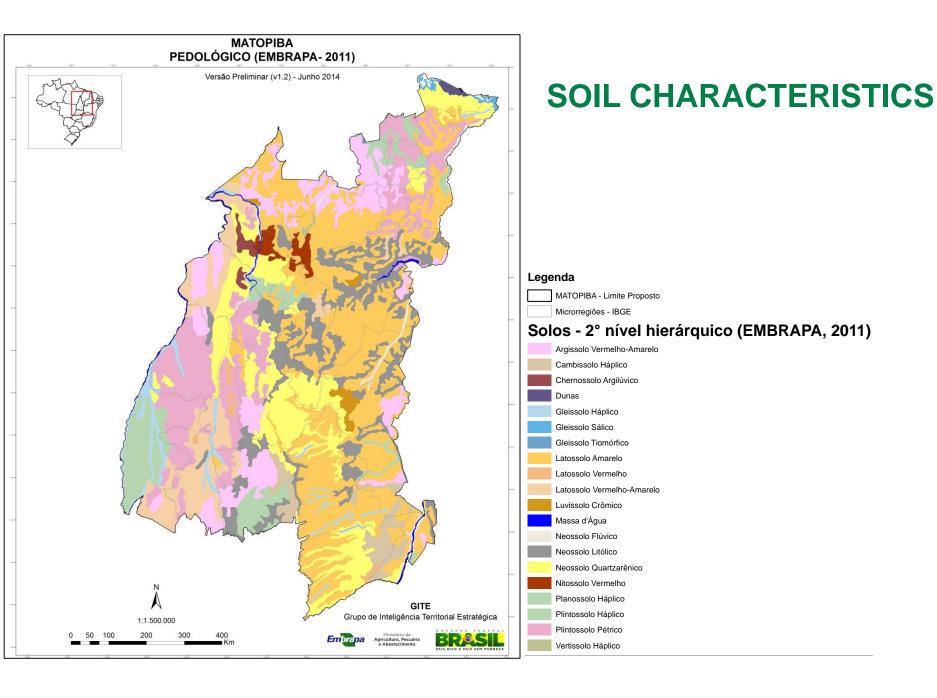
GEOSPACIAL STUDIES AND DATA- MAPS



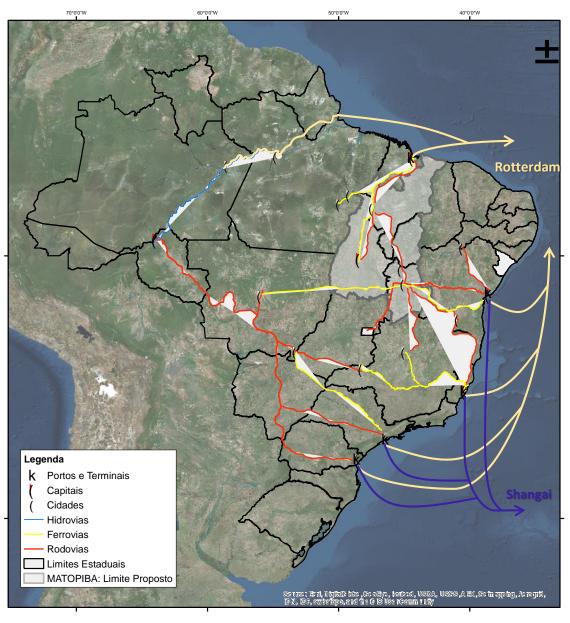
BIOMES

Biomes of MATOPIBA: 03

Biomes	Area (Ha)	% of MATOPIBA
Cerrado	66.543.540,87	90,94%
Amazonia	5.319.628,40	7,27%
Caatinga	1.203.107,22	1,64%



INFRAESTRUTURA LOGÍSTICA PRINCIPAIS ROTAS ATUAIS DE ESCOAMENTO (MACROLOGÍSTICA)



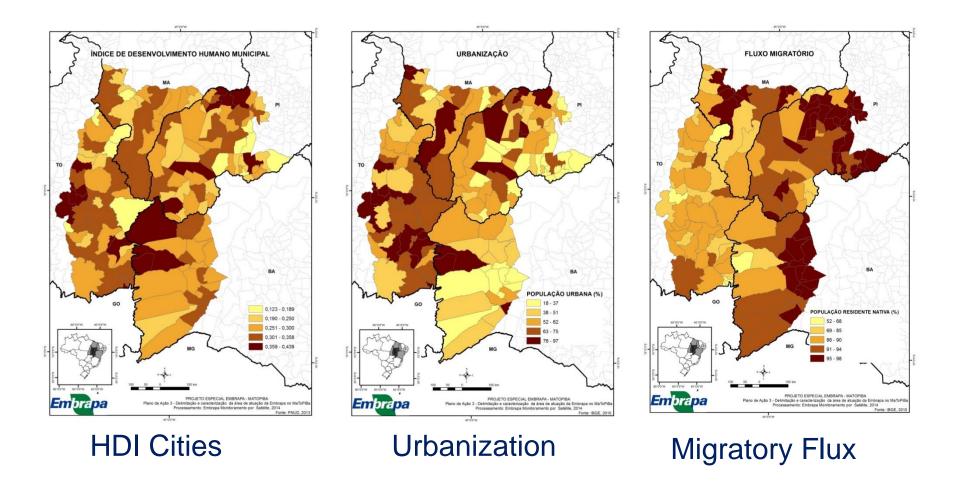
Infrastructure and Logistic



GITEGrupo de Inteligência Territorial Estratégica



Socio-economic aspects of cities of Matopiba



Agricultural Zoning Climate Risk

It is an agricultural policy instrument and risk management in agriculture. The study is developed in order to minimize the risks related to weather events and allows each municipality to identify the best time of planting crops in different soil types and cultivars cycles.

Step 1: EMBRAPA (methodology)

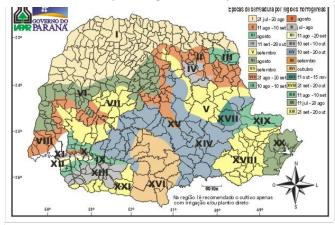
Step 2: Simulation with climate data and risk parameters.

- + 3500 climatological stations
- time series with at least 20 years of daily data
- List of municipalities that meet the risk criteria defined by the Ministry of Agriculture, Livestock and Food Supply.

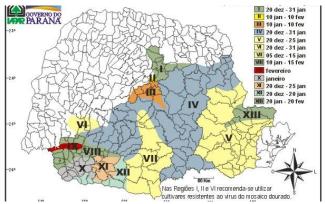


State of Parana, Brazil

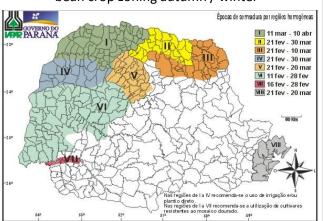
bean crop zoning in the rainy season



bean crop zoning in the dry season



bean crop zoning autumn / winter



Bioeconomy

It is a sustainable economy, which brings together all sectors of the economy using biological resources

Coherent, effective and concrete solutions to major societal challenges:

 The economic crisis, climate changes, replacement of fossil resources, food security and health.

Highly dependent on:

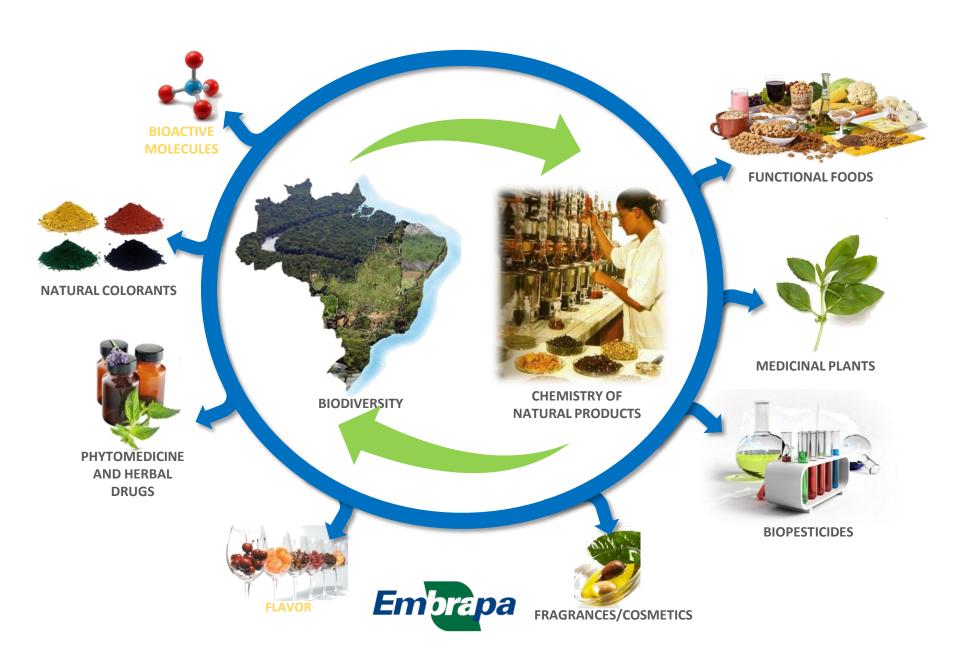
Research in biosciences, information technology, robotics, materials;



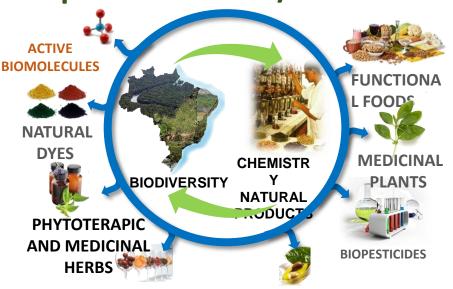
Source: FIESP with Organization for Economic Cooperation and Development (OECD) data.



Adding Value to Brazilian Biodiversity



Multiusers Lab- Chemistry of Natural Products
Embrapa Agroindústria
Tropical- Fortaleza/CE



AROMA FRAGRANCE / COSMETICS

Mixed Unit- Umip-GenClima – Partnership Embrapa-Unicamp "Pipeline" Biotec Assets

Linked to Embrapa Informatics- Campinas/SP

Multiuser Labs- Nanotecnology and Precision Farming Ag -Embrapa Instrumentação- São





Edible plastic take advantage from the tropical fruit in pioneer way

The manufacture of edible plastic food includes dehydration and addition of nanomaterials to bind and similar resistance to conventional packages.

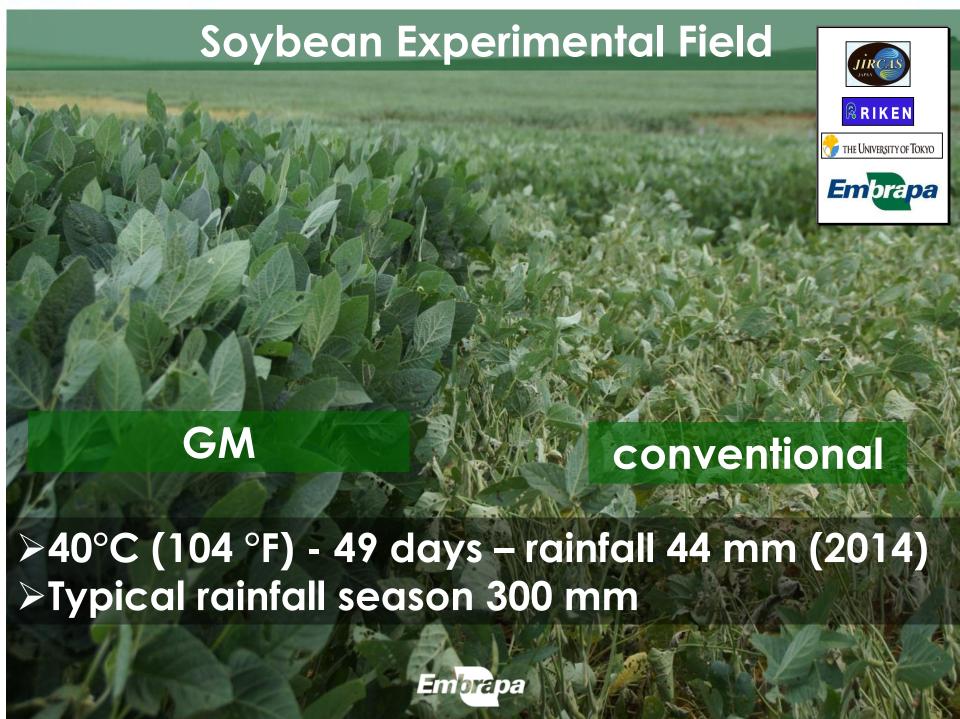
The edible films have various flavors and can be made from fruits or vegetables.

Apple coated and uncoated after 20 days stored at room temperature









Engineering (GM) soybean seeds as a scalable platform to produce cyanovirin-N, a non-ARV microbicide against HIV





Genetic Bank- Embrapa



- Back-up of all Embrapa's collections
- Located in Brasília- Embrapa
 Genetic Resources and Biotech
- 700.000 samples capacity
- ALELO- Data Base -vegetal, animal and microorganisms origin samples
- Launched 2014
- Third largest in the World

Integrated Pest Management-Biological control importance





BIO-BTI



É um inseticida microbiano, biológico eficaz contra larvas de mosquitos das espécies *Aedes aegypti* e *Culex* ssp., em diversos habitats.



Aplicar uma gota do produto nos locais de água parada.



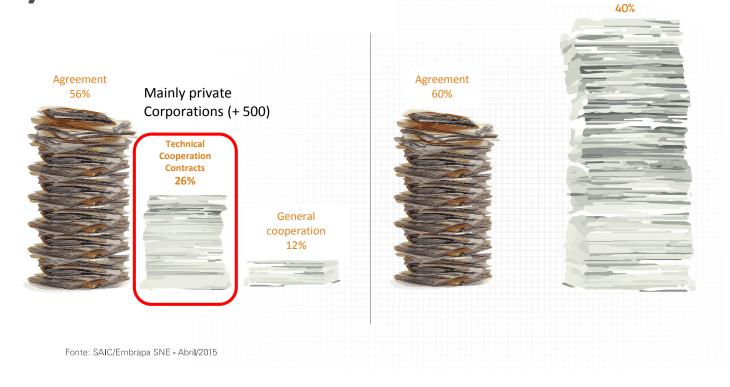
In the Market in 2017



Current National Cooperation contracts (2014)

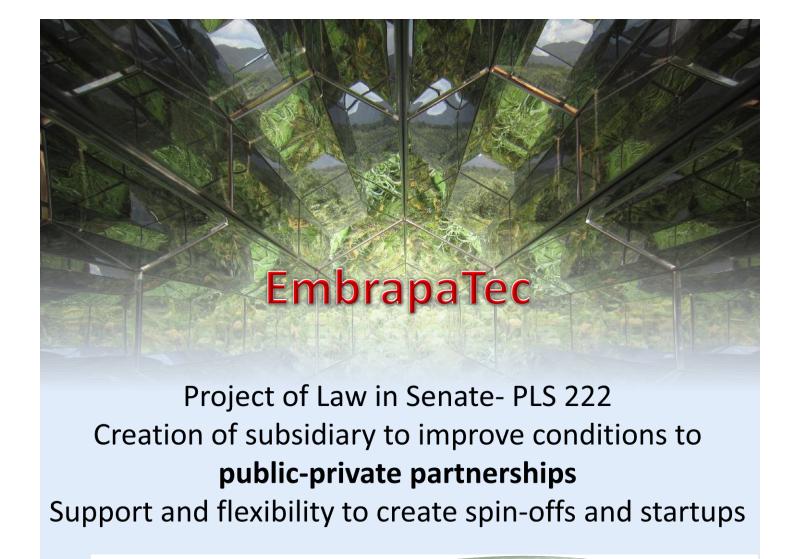
Current International Cooperation contracts (1081) Technical Cooperation

Contracts



Embrapa

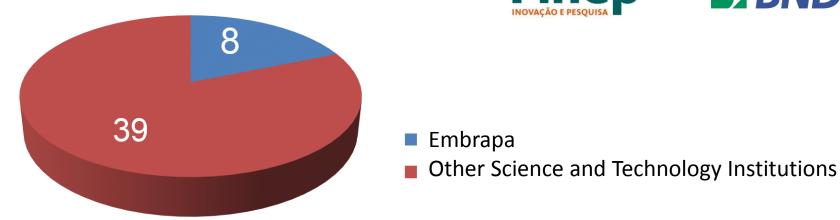
Source: SAIC/ Embrtapa SNE - April/2015





INOVA AGRO





Plans approved

92 participating STIs

47 Approved Business Plans

8 Embrapa Work Plans (17%)



INOVA AGRO





Biological control *Helicoverpa*armigera

(Embrapa CENARGEN/ IMAmt)
R\$ 7,5 millions

Treatment of swine manure - Composting and organic fertilizers (Embrapa Soils)

R\$ 4 millions





Cultivars of non-GM maize and introgression

(Embrapa Maize and Sorghum)

R \$ 11 millions

Monitoring software (leaf cutting ants)

Embrapa Monitoramento R\$ 2 milhões





Bt isolates and baculovirus for resistant GMOs

(Embrapa Maize and Sorghum)

R\$ 2 millions

Integrated Platform for Precision Agriculture

Embrapa Instrumentação R\$ 5,75 milhõe



FORNAR



Precision Agriculture Monitoring Software

Embrapa Instrumentation

R\$ 2,5 millions

Commercial Egg Disinfection Machine and robots for cleaning silos- Increased longevity of

commercial eggs

(Embrapa Suinos e Aves)

R\$ 600 mil



"Structuring actions and innovation to strengthen the productive aquaculture chains in Brazil"

EMBRAPA proposal for the strengthening of the policy of productive development of aquaculture in Brazil presented to BNDES - Funtec

Amount approved by BNDES - R \$ 45 million Total project- R \$ 57 million

2016-2020





Phase 1 - R \$ 33,690,000 Phase 2 - R \$ 30 million

The Amazon Fund through the National Bank for Economic and Social Development (BNDES) for the conservation and sustainable use of the biome

70% Technology transfer



2016-2022



Brazilian Agency for Industrial Research and Innovation

Embra**pa**

Microorganisms for the production of biofuels and energy generation

Microorganisms for the production of renewable chemicals and biomaterials

Enzymes of microbial origin for industrial use

4<|

Microorganisms for remediation and adding value to waste and agro-industrial by-products

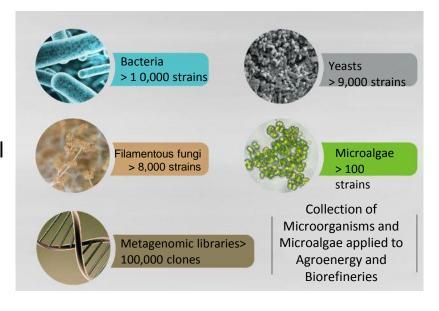
5<

Enzymes produced by genetically modified microorganisms (GM)

6<

Enzymatic processes for the transformation of biomass and its derivatives

Embrapa Agroenergy was selected in 2016 to be an EMBRAPII Unit with the objective of carrying out innovation projects with the private initiative in the area of Biochemistry of Renewables. The new unit will act directly in the development of technologies for the transformation of biomass into a sustainable generation of bio-energy, biomaterials and renewable chemicals.



Technological Assets

OPEN INNOVATION - BAYER

Current-

3 Projects under execution (soybean diseases and polinizators- bees)

Budget- R\$ 12 million

New proposals

2017/2018- Other 5 proposals under evaluation







Precision Agriculture

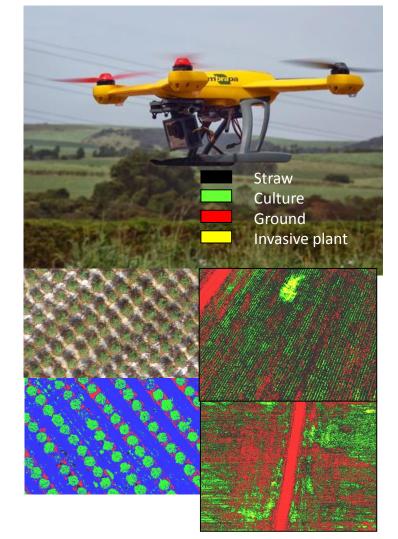
Embrapa

DRONES for Crops Monitoring



The embedded technology in the Brazilian robot is the same as that employed in NASA Curiosity (robotic jeep), led to Mars to discover if there was water on that planet. Laser-Induced Breakdown Spectroscopy (LIBS):

the technique is to launch a strong laser pulse on a sample to analyze what it is composed.



Embrapa and Qualcomm

In São Carlos, São Paulo, **Embrapa and Qualcomm**, an american processor manufacturer, will invest R \$ 2 million in a research laboratory on the use of drones in crops, announced in June, to create equipment costing up to US\$ 1,500 (Plan to have a **joint laboratory** in Brazil, agricultural applications)





Some Partners for Innovation of Embrapa





























































43 ENALTA

FOR STEPPING UP AS BRAZIL'S BIG INDUSTRY FALTERS.

2013 In trener wycoaka icv yraop so io degrada pie) -

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Ranking "Fast Company" in 2013: only Brazilian company among the

FAST @MPANY

50 most innovative eompanies fin biopolyme

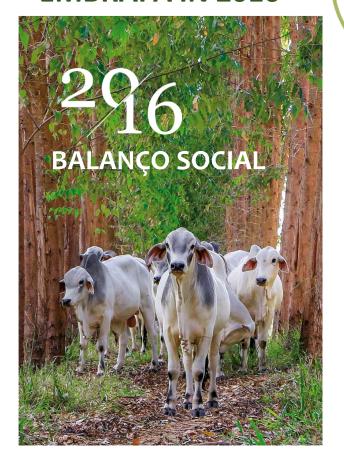
the world

Startup company with technology through its Green through its Green



Social return

FOR EVERY DOLLAR INVESTED IN — EMBRAPA IN 2016



US\$11,37

RETURNED TO BRAZILIAN SOCIETY: TECHNOLOGY, KNOWLEDGE, JOBS.

Embrapa offers to the country in 2016, a social profit of US\$ 34,88 billion.

Based in 117 technologies and 220 cultivars.

20º year Social Balance of Embrapa

Japan and Brazil Cooperation Program for the Development of Cerrados- Signed September 1974 (Embrapa was created in April 1973)



The insertion of the Cerrados into the agricultural production process was born and grew with the partneship Embrapa-Prodecer

Technical-scientific cooperation JICA/Embrapa Cerrados, whithin the framework of Prodecer



Naruhito Japan Crown Prince





Administrative Coordinator Prodecer 1978-1981

Masato died in 1981, and he asked to his mortal remains (ash) to be deposited close to Ipê tree (yellow) in Embrapa Cerrados



Visit of Relatives of Dr. Masato Kobayashi to Embrapa Cerrados (2013)



Akishino Japan Crown Prince (visit to Embrapa Cerrado – Planaltina- DF- 2016)



Brazil's agricultural miracle How to feed the world



The Economist, August 28th 2010

"...But the availability of farmland is in fact only a secondary reason for the extraordinary growth in Brazilian agriculture. If you want the primary reason in three words, they are Embrapa, Embrapa, Embrapa."

Thank you very much!

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